

Do What Matters Most Quick Reference

THINKING ON PAPER

- 1 Start by writing down your thinking goal.
- 2. Record your thoughts in full sentences, following the main line of thinking. Slow down the thinking to match the pace of the writing.
- 3. Whenever you hesitate, write down a helpful question to get your thoughts moving on a path toward the goal. Then answer the question.
- 4. Monitor your progress and priorities and redirect as needed.

If you have a problem, stop to identify the exact problem. Then switch to thinking about a solution that would redirect you to a path toward the main goal.

INTROSPECTION

Ask: What do I feel? Why do I feel it?

	Eight Basic Families of Emotions
Joy (grief)	I have gained a value/succeeded (vs. lost it).
Desire (aversion)	This would be a value to me. I should pursue it (vs. this is a disvalue to be avoided).
Love (indifference)	This is a value and a source of pleasure (vs. not a significant value).
Hope (despair)	There is a chance of success (vs. not).
Anger (gratitude)	Someone has wronged me (vs. helped me).
Fear (relief)	This is a threat to me (vs. a threat has been removed).
Frustration (confidence)	My own effort is not effective, I am trying but not succeeding (vs. I am succeeding through my own effort).
Guilt (pride)	I misbehaved (vs. I behaved morally).

DECISION CARDS

- 1. Create an index card for each option. Don't forget the "Do Nothing" option.
- On the front of each option card, list all the negatives associated with this choice – reasons you don't want to do it.
- Identify all of the intolerable negatives. Think about how to solve the problem or accept them (empathy bath). Change the options if needed.
- 4. Flip all negatives to be positives for other options other side of card
- 5. Add more positives for each option reasons you do want to do it. Translate positives into deep values if they are unclear.
- 6. Spread out the option cards with the positives in front of you.
- 7. Make a judgment: which is the biggest positive?

MENTAL CLEANUP TIME

- 1. What are the takeaways?
- 2. What are the open issues?
- 3. What are the next steps?





OFNR* Quick Reference Sheet

O: OBSERVATION (Free of Inference)

What do you see, hear, notice? What is given as a fact in the situation?

F: FEELING (Free of Interpretation)

Basic Feelings

Dasic reenings					
	Mind-Body Feelings / States	Simple Emotions	Emotions about External Factors	Emotions Related to Agency	
Positive Feelings (Met Needs)	Clear-Headed Energized Peaceful/Open	Joy Desire Love	Gratitude Relief Hope	Pride Confidence	
Negative Feelings (Unmet Needs)	Overloaded Tired Tense/Uptight	Grief Aversion Indifference	Anger Fear Despair	Guilt Frustration	

N: NEED (Free of a Concrete, Specific Strategy)

Deep Rational Values*

CLARITY	DIRECTION	EFFICACY	HEALTH
Understanding	Closure	Growth	Movement
Certainty	Progress	Mastery	Play
Celebration	Meaning	Self-Acceptance	
Mourning			
"Crow" Space	Quality	Skill	Energy
Organization	Timeliness	Commitment	Nutrition
Concretization	Creativity	Resilience	Rest
Concentration	Ease		Relaxation
	Decisiveness		
CONNECTION	COMMUNICATION	COOPERATION	RATIONALITY
CONNECTION Visibility	COMMUNICATION Self-Expression	COOPERATION Trade	RATIONALITY Independence
Visibility	Self-Expression	Trade	Independence
Visibility To Be Seen / Heard		Trade Contribution	Independence Integrity
Visibility	Self-Expression	Trade Contribution Support	Independence Integrity Honesty
Visibility To Be Seen / Heard	Self-Expression	Trade Contribution	Independence Integrity
Visibility To Be Seen / Heard	Self-Expression	Trade Contribution Support	Independence Integrity Honesty
Visibility To Be Seen / Heard To See / Hear	Self-Expression Intellectual Stimulation	Trade Contribution Support Community	Independence Integrity Honesty Justice
Visibility To Be Seen / Heard To See / Hear Empathy	Self-Expression Intellectual Stimulation Emotional Presence Authenticity	Trade Contribution Support Community Alignment	Independence Integrity Honesty Justice Productiveness
Visibility To Be Seen / Heard To See / Hear Empathy Mutuality: Respect,	Self-Expression Intellectual Stimulation Emotional Presence	Trade Contribution Support Community Alignment Autonomy	Independence Integrity Honesty Justice Productiveness

R: REQUEST (Free of Demand)

What might be an easy step to take? You (or the other) always have a choice whether to take it.

A requested action should be clearcut, doable, and lead to the deep value.

A "connection request" consists of asking yourself (or the other person) to share your (his) thoughts, feelings, or values in response to the preceding Observation-Feeling-Need steps.

This OFNR sheet is my adaptation of Marshall Rosenberg's OFNR method from "Non-Violent Communication."